

HealthSmart Casualty Claims Names Dean Mandis as Vice President of Sales

Mandis to drive sales for claims administration and proactive claims management services

IRVING, Texas – April 2, 2018 – HealthSmart, the nation’s largest independent Third Party Administrator of health plans for self-funded employers, has announced the appointment of Dean Mandis as vice president of sales for its Casualty Claims Solutions division, reporting to Charles Busch, senior vice president of sales for HealthSmart Casualty Claims Solutions.

In his new role, Mandis will be responsible for selling HealthSmart’s comprehensive suite of claims administration and proactive claims management services, including Workers’ Compensation, General Liability, Auto Liability, Property Claims, Federal Black Lung, Harbor Workers, Short/Long-Term Disability Management, and Unemployment Compensation.

According to Loren Claypool, president of HealthSmart Casualty Claims, the addition of Mandis to the team reflects HealthSmart’s commitment to providing excellent client service and innovative solutions. “Dean’s background in casualty claims and long-term industry and broker relationships is a perfect fit for helping HealthSmart deliver our brand promise of managing our members with dignity and respect, while protecting our clients’ bottom lines,” said Claypool.

“We are excited to have Dean join the team as he brings a wealth of experience and knowledge to the team,” said Thomas C. Mafale, executive vice president and chief sales officer for HealthSmart. “His background and consultative nature are a win for our clients as he works to develop creative, efficient and effective solutions with them.”

Mandis brings over 25 years’ successful experience in casualty sales, brokerage, risk management, underwriting, loss prevention, claims management, and third party administration. Prior to joining HealthSmart, Mandis was a regional underwriter with Midwest Employers Casualty Company, where he was responsible for the appropriate management and underwriting of business in the northeast, southeast and central regions. In addition to executive and sales positions at leading broker organizations, he served as vice president and general manager for ManagedComp, a national managed care organization specializing in worker’s compensation. Mandis was previously regional vice president at EBI Companies, the workers' compensation specialist of Orion Capital, where he also held management positions in Production Underwriting and Loss Control.

Mandis earned his Bachelor of Arts degree from Marquette University and Master of Business Administration degree from the University of Notre Dame.

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About HealthSmart

For more than 40 years, HealthSmart has offered a wide array of customizable and scalable health plan solutions for self-funded employers. HealthSmart’s comprehensive service suite addresses individual health from all angles. This includes claims and benefits administration, provider networks, pharmacy benefit management services, business intelligence, onsite employer clinics, care management, a variety of health and wellness initiatives and web-based reporting. The Company’s headquarters is in Irving, Texas, with regional hubs throughout the country. HealthSmart’s mission is to improve member health and reduce healthcare costs.